

Message Text

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PAGE 01 SINGAP 01884 270013Z
ACTION EB-08

INFO OCT-01 EA-10 ISO-00 ONY-00 /019 W
-----063440 271258Z /53
R 261020Z APR 78
FM AMEMBASSY SINGAPORE
TO SECSTATE WASHDC 137

C O N F I D E N T I A L SINGAPORE 1884

FOR EB AND EA ONLY

EB/TT/OA FOR STYLES

EA FOR TIMBS

E.O. 11652: GDS
TAGS: EAIR, SN, US
SUBJECT IMPLEMENTATION OF US-SINGAPOE BILATERAL

REF: HOOG/STYLES LETTER OF 4/7/78

1. NORTHWEST ORIENT REP HERE CALLED EMBOFF 4/26 WITH FURTHER INFORMATION AND QUESTIONS CONCERNING SIA RATES. ACCORDING TO NWA, FAIRCHILD SEMICONDUCTOR RECEIVED SPECIAL "CONTAINER RATE" FROM SIA FOR ELECTRONICS AIR CARGO. SPECIAL RATE WAS ALLEGEDLY PROVIDED THROUGH LARGE SIA REBATE TO FREIGHT FORWARDER WHO THEN DEvised BULK RATE FOR FAIRCHILD AND OTHER CLIENTS. FREIGHT FORWARDER, REPORTS NWA, FRANKLY DESCRIBED AFFAIRS AS "GIMMICK RATE WHICH WE HAVE DEVISED." AIRWAY BILLS, NWA REP ADDED, SHOW THAT FULL TARIFF WAS PAID.

2. NORTHWEST ALSO SAID FAIRCHILD WOULD BE CALLING ON EMBOFF SHORTLY TO DISCUSS QUESTION OF WHETHER ONE-WAY TARIFFS (IN THIS CASE, SINGAPORE TO WEST COAST) ARE ALLOWED UNDER TERMS OF BILATERAL AGREEMENT. NWA SAYS THERE IS CAB PRECEDENT FOR SUCH TARIFFS, WHICH ARE, DE FACTO, IN EXISTENCE HERE NOW FOR ELEC-
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TRONICS. GOS HAS REFUSED TO IMPLEMENT TARIFF HIKE AGREED TO IN LATE 1976 AND EARLY 1977, ALTHOUGH NEW SIA CARGO ROUTE TO US MAY CHANGE THAT STANCE. COMMENT: WE SUSPECT REAL REASON FOR CALL BY FAIRCHILD WILL BE FEARS THAT COMPANY MAY BE CONTRAVENING US LAW IN SOME MANNER BY BEING PARTY TO ILLEGAL TARRIFF STRUCTURE. THAT IDEA MAY HAVE BEEN SUGGESTED BY NWA, WHICH IS UNHAPPY AT LOSING A 6-8 TON-PER-WEEK CUSTOMER.

3. REPLY TO REF LETTER HAS NOT YET BEEN RECEIVED; UNTIL INSTUCTED,
WE PLAN TO TELL FAIRCHILD (AND HAVE TOLD NWA) THE MATTER IS BEING
REFERRED TO DEPARTMENT.
HOLDRIDGE

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NNN

Message Attributes

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